

SANY America adds Tandem Finance to authorized financing partner roster

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Fort Collins, COLO. – SANY America is an industry-leading Construction Equipment Manufacturer and with their recent signs of consistent growth over the past year shows their desire to add a new, reliable funding source. Tandem Finance is partnering with SANY America to provide financing services to the Dealer Partner network. This collaboration will provide authorized SANY Dealer Partners the ability to offer payment options for compact, medium and heavy-duty equipment.

Mike Sheehan, Tandem Finance President states, “We are extremely excited to have the opportunity to partner with SANY America. Both SANY and Tandem share an aggressive appetite for growth and a continuous desire to improve our products and services so our customers have a trouble-free experience”.

“The Pandemic placed pressure on so many businesses and forced massive closures and layoffs, our industry was lucky to be considered “essential” and our facility continued to fulfill the equipment needs for many businesses,” explains Dean Waters, President of Sany Capital USA. “We are committed to building and supporting first-class products for our Dealers and their customers. SANY backs up their products by offering an industry-leading warranty to keep equipment working on the job site.”

Tandem is equipped to underwrite, fund and fully administer transactions across the complete credit spectrum – including start-up businesses. Our turnaround times and funding ability makes us unique in the finance industry and we pride ourselves in providing the best in support and response. A dedicated Vendor Service Team designed to support SANY America’s unique needs has been established. Sheehan concludes by stating, “Purchasing construction equipment can often require a large capital outlay. Getting the proper solution for the job can make the difference between winning and losing a bid. Our simple finance service and sales support solutions provide the capital you need to take the edge off.”

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About Tandem Finance:

Tandem Finance Inc. provides commercial financing to SMBs. Tandem's partnership with SANY America is part of an ongoing initiative to help businesses and dealer networks recover and rebuild from the long COVID-19 pandemic. [Tandem Finance](#) is a wholly-owned subsidiary of Chesswood Group Limited. Chesswood Group Limited, publicly traded on the Toronto Stock Exchange (TSX: CHW), a financial services company operating in the specialty finance industry in North America.

About SANY America:

[SANY America](#) sells and supports construction equipment, port equipment, and cranes. They currently manufacture excavators with a rapid pace to expand to other equipment lines in the near future. Since 2006, the company has been an active and contributing part of the U.S. economy. Their equipment is sold and serviced by their growing network of Dealer Partners and local service experts across the country. Beginning with the construction of a \$60 million facility in Peachtree City, Georgia, they have invested heavily in the U.S. and their identity as an American run company. SANY America operates under the direction of an all-American leadership team, a team with deep roots in the U.S. construction and heavy equipment industry. This group oversees operations, R&D, and manufacturing from their headquarters in Georgia. Learn more at sanyamerica.com.

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